



SECURITIES AND EXCHANGE CONTINUS STON Washington, D.C. 20549

ANNUAL AUDITED REPORT

FORM X-17

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Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNING	01/01/04 ANI	O ENDING	12/31/04 MM/DD/YY
A. REGI	STRANT IDENTIFICATIO		
	V, Inc.		OFFICIAL USE ONLY
ADDRESS OF PRINCIPAL PLACE OF BUSIN			FIRM I.D. NO.
4800 Montgomery Lane	Suite 880 (No. and Street)		
Bethesda	MD		20814
(City)	(State)	. (2	Zip Code)
NAME AND TELEPHONE NUMBER OF PER Thomas M. Coan	SON TO CONTACT IN REGARI		PORT 240-497-0400 (Area Code - Telephone Number)
B. ACCO	UNTANT IDENTIFICATION)N	
INDEPENDENT PUBLIC ACCOUNTANT wh Santos, Postal & Co.	ose opinion is contained in this Re		
11 North Washington Stre	eet, Rockville	MD	20850
(Address)	(City)	(State)	(Zip Code)
CHECK ONE:			
☐ Certified Public Accountant			PROCESSED .
☐ Accountant not resident in United	I States or any of its necessions		MAR 1 6 2005 /
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*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See ection 240.17a-5(e)(2)

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OATH OR AFFIRMATION

I,	ledge and belief the accompanying financial statement	, swear (or affirm) that, to the best of ent and supporting schedules pertaining to the firm of
neither th	First Internet Securities Network December 31 , 20 he company nor any partner, proprietor, principal of solely as that of a customer, except as follows:	, as 04 , are true and correct. I further swear (or affirm) that ficer or director has any proprietary interest in any account
Mai	MARY L. CRONIN Notary Public Montgomery County, Maryland My Commission Expires May 1, 2007 Notary Public	Ances Interested Signature President Title
(a) F (b) S (c) S (d) S	computation for Determination of the Reserve Requiver Reconciliation between the audited and unaudited consolidation. In Oath or Affirmation. In copy of the SIPC Supplemental Report.	Claims of Creditors. nents Pursuant to Rule 15c3-3. equirements Under Rule 15c3-3. of the Computation of Net Capital Under Rule 15c3-3 and the

**For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

FISN, INC. FINANCIAL STATEMENTS DECEMBER 31, 2004 AND 2003

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INDEPENDENT AUDITOR'S REPORT

To the Board of Directors of FISN, Inc. Bethesda, MD 20814

We have audited the accompanying balance sheets of FISN, Inc. as of December 31, 2004 and 2003, and the related statements of operations, retained earnings, and cash flows for the years then ended that you are filing pursuant to rule 17a-5 under the Securities and Exchange Act of 1934. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with U.S. generally accepted auditing standards. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of FISN, Inc. as of December 31, 2004 and 2003, and the results of its operations and its cash flows for the years then ended in conformity with U.S. generally accepted accounting principles.

Our audit was made for the purpose of forming an opinion on the basic financial statements, taken as a whole. The information contained in Schedules I and II is presented for the purpose of additional analysis and is not a required part of the basic financial statements. The supplementary information is required by rule 17a-5 under the Securities Exchange Act of 1934. Such information has been subjected to the procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

Sonto, Pel & lapry P.C.

February 4, 2005

FISN, INC. BALANCE SHEETS AS OF DECEMBER 31,

	2004		2003	
CURRENT ASSETS:				
Cash	\$	37,233	\$	33,803
Cash Deposits with Clearing		•		,
Organization		680,769		657,647
Trading Securities		19,805		_
Commissions Receivable - Broker		18,226		35,671
- Other		15,095		15,767
Prepaid Income Taxes		915		-
Deferred Income Tax Asset		11,442		
Total Current Assets		783,485		742,888
PROPERTY AND EQUIPMENT:				
Furniture and Equipment		144,070		144,070
Automobiles		47,788		47,788
Leasehold Improvements		7,363		7,363
		199,221		199,221
Less: Accumulated Depreciation		151,459		132,385
Net Property and Equipment		47,762		66,836
OTHER ASSETS:				
Deposit		9,815		9,815
Investment Securities		3,045		2,760
		12,860		12,575
TOTAL ASSETS	<u>\$</u>	844,107	<u>\$</u>	822,299

FISN, INC. BALANCE SHEETS AS OF DECEMBER 31,

LIABILITIES AND STOCKHOLDERS' EQUITY

	2004		2003	
CURRENT LIABILITIES:				
Current Portion of Capital Lease Obligations Accounts Payable Commissions Payable Payroll Taxes Withheld Income Taxes Payable	\$	8,261 24,823 50,252 3,055	\$	16,058 32,004 48,563 6,233 7,194
Total Current Liabilities		86,391		110,052
LONG TERM LIABILITIES				
Capital Lease Obligations, Net of Current Portion Above Deferred Income Taxes		-		8,261 2,462
Total Liabilities		86,391		120,775
STOCKHOLDERS' EQUITY: Common Stock, \$1 Par Value, 1,000 Shares				
Authorized, 100 Shares Issued and Outstanding		100		100
Paid-in Capital		14,900		14,900
Retained Earnings		742,716		686,524
Total Stockholders' Equity		757,716		701,524
TOTAL LIABILITIES AND	•	****		
STOCKHOLDERS' EQUITY	<u>\$</u>	<u>844,107</u>	<u>\$</u>	<u>822,299</u>

FISN, INC. STATEMENTS OF RETAINED EARNINGS FOR THE YEARS ENDED DECEMBER 31,

	 2004		2003
Retained Earnings - Beginning of Year	\$ 686,524	\$	545,557
Net Income	 56,192		140,967
Retained Earnings - End of Year	\$ 742,716	<u>\$</u>	686,524

FISN, INC. STATEMENTS OF OPERATIONS FOR THE YEARS ENDED DECEMBER 31,

	2004	2003
FEE INCOME	\$ 2,593,682	\$ 2,830,496
OPERATING EXPENSES:		
Advertising	142,307	117,862
Co-Brokers Fees	436	977
Depreciation	19,074	17,294
Data Services	87,168	82,433
Clearing expenses	293,440	298,928
Insurance	84,698	80,213
Interest	250	5,452
Leasing	21,243	10,391
Office Expense	3,355	17,131
Professional Services	22,447	38,794
Regulatory Fees	40,140	36,566
Rent	139,456	133,684
Repairs and Maintenance	14,427	10,665
Retirement Plan Contribution	46,377	26,818
Salaries and Commissions - Officers	301,000	328,000
- Others	1,140,112	1,259,287
Supplies	25,072	27,597
Payroll and Property Taxes	85,570	83,263
Telephone	20,926	22,377
Training	2,087	3,197
Travel and Entertainment	33,866	40,286
Total Operating Expenses	2,523,451	2,641,215
INCOME BEFORE INCOME TAXES	70,231	189,281
INCOME TAXES	14,039	48,314
NET INCOME	\$ 56,192	<u>\$ 140,967</u>

FISN, INC. STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED DECEMBER 31,

	2004		 2003	
CASH FLOWS FROM OPERATING ACTIVITIES:				
Net Income	\$	56,192	\$ 140,967	
Adjustments to Reconcile Net Income to Net		•	•	
Cash Provided by Operating Activities:				
Depreciation		19,074	17,294	
Unrealized (Gain) Loss on Investment Securities		(285)	240	
Changes In:		Ì		
Trading Securities		(19,805)	_	
Commissions Receivable		18,117	(17,169)	
Prepaid Income Taxes		(915)	-	
Deferred Income Taxes		(13,904)	5,080	
Accounts Payable		(7,181)	14,181	
Commissions Payable		1,689	(11,940)	
Payroll Taxes Withheld		(3,178)	(2,386)	
Income Taxes Payable		(7,194)	 731	
NET CASH PROVIDED BY				
OPERATING ACTIVITIES		42,610	 146,998	
CASH FLOWS FROM INVESTING ACTIVITIES:				
Purchase of Property and Equipment		_	(15,785)	
Increase in Deposits with Clearing Organizations		(23,122)	 (118,152)	
NET CASH (USED) BY INVESTING ACTIVITIES		(23,122)	 (133,937)	
CASH FLOWS FROM FINANCING ACTIVITIES:				
Principal Payments on Capital Lease Obligations		(16,058)	 (13,392)	
NET CASH (USED) BY FINANCING ACTIVITIES	<u>\$</u>	(16,058)	\$ (13,392)	

FISN, INC. STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED DECEMBER 31,

	2	2004		2003
NET INCREASE (DECREASE) IN CASH	\$	3,430	\$	(331)
CASH, BEGINNING OF YEAR		33,803		34,134
CASH, END OF YEAR	<u>\$</u>	37,233	<u>\$</u>	33,803
SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION:				
Interest Paid	<u>\$</u>	250	<u>\$</u>	5,452
Income Taxes Paid	<u>\$</u>	36,052	<u>\$</u>	42,608

NOTE 1: SUMMARY OF OPERATIONS AND SIGNIFICANT ACCOUNTING POLICIES

OPERATIONS

FISN, Inc. (the Company) was incorporated in the District of Columbia on February 15, 1984 for the purpose of providing brokerage, investment advisory, and venture capital services in the metropolitan Washington, DC area. The Company operates through two divisions, First Internet Securities Network (formerly known as First Income Securities Network), which is a regulated securities broker-dealer, and Federally Insured Savings Network, which assists in the placement of time deposits with financial institutions. Approximately 95% of the Company's revenues are derived from the operations of First Internet Securities Network. The Company does not hold any funds or securities for the account of securities customers and clears all its securities customer transactions through another broker-dealer on a fully disclosed basis. It is, therefore, exempt from SEC Rule 15c3-3 under Section (k)(2)(ii).

USE OF ESTIMATES

Management uses estimates and assumptions in preparing these financial statements in accordance with U.S. generally accepted accounting principles. Those estimates and assumptions affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities, and the reported revenues and expenses. Actual results could differ from these estimates.

DEPRECIATION

Depreciation of property and equipment is computed using accelerated methods over the estimated useful lives of the assets.

INCOME TAXES

Income taxes are provided for the tax effects of transactions reported in the financial statements and consist of taxes currently due plus deferred taxes. Deferred taxes represent the future tax return consequences of temporary differences between the bases of certain assets and liabilities for financial and tax reporting purposes which will be either deductible or taxable when the assets and liabilities are recovered or settled. Valuation allowances are established when necessary to reduce deferred tax assets to the amount expected to be realized.

NOTE 1: SUMMARY OF OPERATIONS AND SIGNIFICANT ACCOUNTING

POLICIES (Continued)

ACCOUNTS RECEIVABLE

The Company's receivables are primarily from broker/dealers and professional associations located throughout the United States. All accounts at December 31, 2004 and 2003 are considered to be collectible. Accordingly, there is no allowance for doubtful accounts for estimated losses on uncollectible accounts receivable.

DEPOSITS WITH CLEARING ORGANIZATION

The Company maintains a \$50,000 good faith deposit with the broker/dealer through which it clears its securities transactions. The total of all cash deposits with clearing organizations at December 31, 2004 and 2003 was \$680,769 and \$657,647, respectively.

COMPENSATED ABSENCES

Employees of the Company are entitled to paid vacation and sick days depending on job classification, length of service, and other factors. The Company's policy is to recognize the costs of compensated absences when actually paid to employees. In management's opinion, this method is not materially different than current recognition of costs and, therefore, no accrual is necessary.

CASH EQUIVALENTS

For the statement of cash flows, the Company considers all highly liquid debt instruments purchased with maturity of three months or less to be cash equivalents.

NOTE 2: CONCENTRATIONS OF CREDIT RISK

At December 31, 2004 and 2003, the Company's cash deposit with its clearing broker exceeded the Securities Investor Protection Corporation (SIPC) insurance limit by \$580,769 and \$557,647, respectively.

NOTE 3: INVESTMENT SECURITIES

At December 31, 2004 and 2003, the Company held 300 shares of an equity security which is readily marketable. This security is marked to market at each reporting period.

NOTE 4: LINE OF CREDIT ARRANGEMENTS

The Company maintains line of credit arrangements with several local financial institutions. The lines of credit are unsecured and have a total cash advance limit of \$64,000. Interest is computed on the outstanding principal at variable interest rates. There were no outstanding balances at December 31, 2004 or 2003.

NOTE 5: INCOME TAXES

The net deferred tax assets and liabilities in the accompanying balance sheets include the following components:

		2004	2003		
Deferred tax assets Deferred tax liabilities Deferred tax valuation allowance	\$	32,735 (21,293)	\$	28,490 (30,952)	
Net deferred tax asset (liability)	<u>\$</u>	11,442	<u>\$</u>	(2,462)	

Deferred taxes are the result of the Company using the cash basis of accounting for income tax purposes, and the difference in depreciation methods used for tax purposes.

The provision for income taxes were as follows for the years ended December 31, 2004 and 2003:

	 2004	2003		
Current:				
Federal	\$ 21,332	\$	33,445	
State	 6,611		9,789	
Total Current	 27,943		43,234	

	2004	2003
Deferred:		
Federal	(11,384)	3,759
State	(2,520)	1,321
Total Deferred	(13,904)	5,080
Total Provision for Income Taxes	<u>\$ 14,039</u>	<u>\$ 48,314</u>

The difference between the expected tax rate and the Company's effective tax rate of 20% in 2004 and 25% in 2003 is due to the effect of lower federal tax rates for the first \$75,000 of taxable income.

NOTE 6: LEASES

The Company leases office space under a lease that expires in 2006. The lease provides for a base rental rate plus contingent rentals based on the Company's share of the increase in the landlord's operating expenses, as defined in the lease. The Company's stockholders guarantee the lease.

Future minimum annual non-cancelable payments under operating lease agreements as of December 31, 2004 are as follows:

December 31, 2005	\$	141,689
2006		83,964
Total	\$	225,653

The Company leases, under the terms of an agreement that expires in 2005, certain furniture and equipment classified as a capital lease. The future minimum lease payments under the capital lease and the net present value of the future minimum lease payments at December 31, 2004 are as follows:

Total future minimum lease payments Amount representing interest	\$	8,658 (397)
Present value of net future minimum lease payments	<u>\$</u>	8,261

Cost for the furniture and equipment under the capital lease totals \$44,669 and the related accumulated depreciation totals \$44,669 at December 31, 2004. Amortization of the cost is included in depreciation expense.

NOTE 7: RETIREMENT PLAN

The Company sponsors an employee salary reduction plan (Simple-IRA) under section 408(p) of the Internal Revenue Code. The Company matches the employee's elective deferral on a dollar for dollar basis, not to exceed 3% of the employee's compensation or the indexed ceiling amount stipulated by the Internal Revenue Code. The Company's share of contributions totaled \$46,377 and \$26,818 for the years ended December 31, 2004 and 2003, respectively.

FISN, INC.

SCHEDULE I – COMPUTATION OF NET CAPITAL UNDER RULE 15C3-3 OF THE SECURITIES AND EXCHANGE COMMISSION AS OF DECEMBER 31, 2004

Total Stockholders' Equity	<u>\$ 757,716</u>
Deductions:	
Commissions Receivable - Other	15,095
Fixed Assets, Net of Depreciation	47,762
Prepaid income taxes	915
Deferred income tax asset	11,442
Deposit	9,815
Total Deductions	<u>85,029</u>
Net Capital Before Haircuts on Securities Positions	672,687
Haircuts on Securities [computed pursuant to	
Rule 15c3-1 (c)(2)(vi)(E)(6)]	(1,249)
Net Capital	<u>\$ 671,438</u>
AGGREGATE INDEBTEDNESS	
Total Liabilities Included on Balance Sheet	\$ 86,391
Less: Fixed Liabilities Adequately Secured by Assets Acquire for Use in the Ordinary Course of Trade or Business	ed8,261
Total Aggregate Indebtedness	\$ 78,130

FISN, INC.

SCHEDULE I - COMPUTATION OF NET CAPITAL UNDER RULE 15c3-3 OF THE SECURITIES AND EXCHANGE COMMISSION AS OF DECEMBER 31, 2004

COMPUTATION OF BASIC NET CAPITAL REQUIREMENT

MINIMUM CAPITAL REQUIRED [under subparagraph (a)(2) or Rule 15c3-1]	\$ 100,000
EXCESS OF NET CAPITAL OVER MINIMUM REQUIREMENT	<u>\$ 571,438</u>
EXCESS OF NET CAPITAL AT 1500%	\$ 666,229
EXCESS OF NET CAPITAL AT 1000%	<u>\$ 663,625</u>
Ratio: Aggregate Indebtedness to Net Capital	<u>0.11 to 1</u>
RECONCILIATION WITH COMPANY'S COMPUTATION (included in Part II of FORM X-17A-5 as of December 31, 2004)	
Net Capital, as reported in Company's Part II (Unaudited) FOCUS Report	\$ 671,517
Audit Adjustments: Change in Federal and State Income Tax Accruals and Deferrals	(79)
Net Capital	<u>\$ 671,438</u>

FISN, INC.

SCHEDULE II- COMPUTATION FOR DETERMINATION OF RESERVE REQUIREMENTS UNDER RULE 15c3-3 OF THE SECURITIES AND EXCHANGE COMMISSION AS OF DECEMBER 31, 2004

The Company does not receive or otherwise hold funds or securities for, or owe money or securities to, securities customers and does not otherwise carry customer accounts. Accordingly, the Company is exempt from Securities and Exchange Commission Rule 15c3-3 under the exemption allowed in Section (k)(2)(ii).

None



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INDEPENDENT AUDITOR'S REPORT ON INTERNAL ACCOUNTING CONTROL REQUIRED BY SEC RULE 17a-5

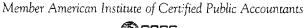
Board of Directors FISN, Inc. 4800 Montgomery Lane Suite 880 Bethesda, MD 20814

In planning and performing our audit of the financial statements and supplemental schedules of FISN, Inc. for the year ended December 31, 2004, we considered its internal control structure, including procedures for safeguarding securities, in order to determine our auditing procedures for the purpose of expressing our opinion on the financial statements and not to provide assurance on the internal control structure.

Also, as required by rule 17a-5(g)(1) of the Securities and Exchange Commission (SEC), we have made a study of the practices and procedures followed by the Company including tests of such practices and procedures that we considered relevant to the objectives stated in rule 17a-5(g) in making the periodic computations of aggregate indebtedness (or aggregate debits) and net capital under rule 17a-3(a)(11) and for determining compliance with the exemptive provisions of rule 15c3-3. Because the Company does not carry securities accounts for customers or perform custodial functions relating to customer securities, we did not review practices and procedures followed by the Company in any of the following:

- 1. Making quarterly securities examination, counts, verifications, and comparisons
- 2. Recordation of differences required by rule 17a-13
- 3. Complying with the requirements for prompt payment for securities under Section 8 of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve System

The management of the Company is responsible for establishing and maintaining an internal control structure and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgment by management are required to assess the expected benefits and related costs of internal control structure policies and of the practices and procedures referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the SEC's above mentioned objectives. Two of the





Board of Directors FISN, Inc. Page Two

objectives of an internal control structure and the practices and procedures are to provide management with reasonable, but not absolute, assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition, and that transactions are executed in accordance with management's authorization and recorded properly to permit the preparation of financial statements in accordance with U.S. generally accepted accounting principles. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Because of inherent limitations in any internal accounting control procedures or the practices and procedures referred to above, errors or irregularities may nevertheless occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

Our consideration of the internal control structure would not necessarily disclose all matters in the internal control structure that might be material weaknesses under standards established by the American Institute of Certified Public Accountants. A material weakness is a condition in which the design or operation of the specific internal control structure elements does not reduce to a relatively low level the risk that errors or irregularities in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employee in the normal course of performing their assigned functions. However, we noted no matter involving the internal control structure, including procedures for safeguarding securities, that we consider to be material weaknesses as defined above.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the SEC to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures were adequate at December 31, 2004 to meet the SEC's objectives.

This report is intended solely for the use of management and the SEC, and other regulatory agencies that rely on rule 17a-5(g) under the Securities and Exchange Act of 1934 in their regulation of registered brokers and dealers, and should not be used for any other purpose.

Sato, RUHlapan, P.C.

February 4, 2005